

Attachment D-1

Cost Proposal Narrative

The cost proposal is provided on a per-case price of \$26.00. Each case worked to completion/signature would be paid the per-case price. We recognize that some cases will be seen multiple times prior to completion but the pay would be \$26.00 whether seen once as advice or multiple times. Any training mandated by the DDB for training purposes or any training or consultative services as outlined in the technical proposal would be provided by Imagine Consultants LLC members at a rate of \$52.00 per hour of training for each Medical Advisor completing the training.

The cost proposal is based on the proposed RFP calculation of 200 cases per week x \$26.00 /case x 52 weeks=270,400 annually or 540,800 over the 2-year term of the contract. In addition the RFP proposes 480 training hours at \$52/hour for a total of \$24,960. Imagine SLP Consultants LLC does not anticipate the need for “initial training” however that line item was included as part of the cost proposal. The total for case review and training for the 2- year contract term would be \$565,760. We understand that these figures are an estimate and that there are no guarantees of number of cases weekly or annually as well as no specific number of training hours guaranteed.

We are proposing a per-case price of \$26.00. We feel this increase over the baseline cost of \$25.00 is justified by the increase in cost of living as well as our additional 4 years of experience completing medical chart reviews. Our accuracy levels have always been maintained at 99% or better. We require no on-board training to commence services and there will be no interruption of services between the expiration of the prior contract and the implementation of this contract. Medical chart review requires a very specific skill set to the profession of Speech-language Pathology. Ms. Hoke and Ms. Thomas have provided this service with accuracy and efficiency for 43 years combined.